Exciting New Colours







I hope this message finds you in excellent health. I want to take this opportunity to express my

sincere gratitude to each one of you for your unwavering dedication and hard work. Thanks to your efforts, Okinawa Autotech has become the leading EV Two-Wheeler brand in the country. Our top-most priority at Okinawa has always been to provide exceptional electric scooter journeys to our valued customers, along with innovative and extensive choices for customization.

We have achieved an impressive sales figure of 2,50,000 units in India, driving the future of sustainable mobility in the country with a splash of colors. As a token of appreciation, we are delighted to offer our Praise family customers a diverse range of bright and lively colors to choose from. With the inclusion of more colour choices, riders can now select a Scooter that complements their individuality and preferences, enhancing their riding experience and creating lasting memories.

MD's Message



We began our operations in 2015 and introduced our first model, the Ridge, in 2017. Today, Okinawa Autotech has the most diversified product portfolio, with over 540 (3S) touchpoints, unrivaled after-sales support, and improved customer connectivity. This accomplishment is a testament to our commitment to provide sustainable mobility solutions to our customers. The Indian automobile industry is witnessing macro concerns such as mounting environmental anxieties, government policies, heightened consumer awareness, and rising fuel prices, among others. These concerns, coupled with the eradication of obstacles like safety and range anxiety, have spurred higher adoption of EVs in the country. The recent Economic Survey estimates that the domestic EV market will expand at a 49% CAGR between 2022-2030, with 10 million annual sales by 2030.

We believe the electric mobility revolution in India has just begun, and Okinawa Autotech has played an instrumental role in promoting the growth of electric mobility by offering cost- effective and efficient electric vehicles in the country. We are geared up to enter the untapped segment of electric cruiser motorcycles to meet the growing demand, and we are confident that the future of the Indian EV industry is exceedingly bright.



Thought Leadership



Our Managing Director, Mr. Jeetender Sharma, authored an article in The Times of India sharing his thoughts on high-performance electric Two-Wheelers in India highlighting Okinawa's achievement of becoming the first EV brand to surpass the 250,000 milestone.

80% two-wheelers in India to be electric by 2030: Growing demand for high-performance E2W

TIMESOFINDIA.COM / Apr 15, 2023, 16:37 IST







Jeetender Sharma, Okinawa Autotech

This article is authored by Jeetender Sharma, Managing Director & Founder, Okinawa Autotech

There is a significant increase in customers who are actively switching to electric two-wheelers for the myriad benefits they offer. In recent times, the Indian EV ecosystem has registered robust growth, thanks to the acknowledgement of climate change as a serious threat, the focus of the government on promoting electric vehicles and most importantly, rising consumer awareness. The Centre in this year's Budget has announced an extension on the exemption of customs duties to the import of capital goods and machinery required for the manufacturing of lithium-ion cells for batteries. This move is set to propel emobility adoption. Also, key steps such as various schemes and policies, tax





















Okinawa Autotech introduces vibrant colour options to its 'Praise' Family.

The Times of India	https://timesofindia.indiatimes.com/auto/electric-bikes/okinawa-praise-electric-scooter-gets-new-colour-options-details/articleshow/99065985.cms		
Express drive	https://www.financialexpress.com/auto/bike-news/okinawa-introduces-new-colour options-for-the-praise-e-scooter-range/3024555/		
HT Auto	https://auto.hindustantimes.com/auto/electric-vehicles/okinawa-praisepro-ipraise-electric-scooters-get-new-colour-options-41679987040028.html		
Hindustan Times	https://www.hindustantimes.com/car-bike/okinawa-adds-8-new-colours-to-praisepro-ipraise-e-scooters-check-details-101680074143073.html		
Mobility Outlook	https://www.mobilityoutlook.com/news/okinawa-adds-new-colour-options-to-its-scooter-lineup/		
Jagran	https://www.jagran.com/automobile/latest-news-okinawa-praisepro-and-ipraise-now-look-better-than-previous-models-got-8-new-color-updates-23369389.html		
India Today	https://www.indiatoday.in/auto/latest-auto-news/story/okinawa-praise-electric-scooter-range-gets-8-new-colour-options-2352573-2023-03-28		
Times Drive	https://www.timesnownews.com/auto/electric-vehicles/okinawa-praise-pro-and-ipraise-plus-gains-new-colour-post-clocking-2-5-lakh-units-sales-in-india-article-99057581		
Car&Bike	https://www.carandbike.com/news/okinawa-praise-to-get-new-colour-options-3206379		
Car&Bike Hindi	https://www.carandbike.com/hindi/okinawa-praise-to-get-new-colour-options-news-3206381		
Shifting Gears	https://shifting-gears.com/okinawa-adds-new-colours-to-praisepro-ipraise-plus/		
Thrust Zone	https://www.thrustzone.com/2023-okinawa-praise-gets-eight-new-color-options/		
Bike Wale	https://www.bikewale.com/news/okinawa-praise-series-electric-scooters-get-new-colour-options/		
Indian Autos Blog	https://indianautosblog.com/okinawa-praise-electric-scooter-range-gets-new-vibrant-colours-p325802		
Drive Spark Malayalam	https://malayalam.drivespark.com/two-wheelers/2023/okinawa-praise-pro-and-ipraise-plus-electric-scooters-now-in-new-colours-check-out-the-details-029814. html		
Drive Spark Tamil	https://tamil.drivespark.com/two-wheelers/2023/okinawa-praisepro-and-ipraise-plus-electric-scooter-get-8-new-colour-options-035448.html		
Jansatta	https://www.jansatta.com/automobile/okinawa-introduces-8-new-color-options-for-praise-pro-and-ipraise-electric-scooter/2724199/		





Okinawa in News



Ten News	https://tennews.in/okinawa-autotech-introduces-vibrant-color-options-to-its-praise-family/		
Digit News	https://digitnews.in/these-two-electric-scooters-of-okinawa-will-now-look-even-more-spectacular-8-new-color-options-have-arrived/		
91 Wheels	https://www.91wheels.com/news/okinawa-praise-electric-scooter-updated-with-new-colour-options#openpopup		
Mix Point	https://mixpoint.in/press-release/2023/03/okinawa-autotech-introduces-vibrant-color-options-to-its-praise-family/		
Gadgets 360 Hindi	https://hindi.gadgets360.com/electric-vehicle/okinawa-launches-praisepro-ipraise-electric-scooters-in-new-colors-news-3901352		
Media Bulletins	https://mediabulletins.com/business/okinawa-autotech-introduces-vibrant-color-options-to-its-praise-family/		
Electrikez	https://www.electrikez.com/okinawa-autotech-introduces-new-range-of-vibrant-colors-for-its-praise-electric-scooter-lineup/		
Content Media Solution	https://contentmediasolution.com/business/okinawa-autotech-introduces-vibrant-color-options-to-its-praise-family/		
Online Media Cafe	https://onlinemediacafe.com/business/okinawa-autotech-introduces-vibrant-color-options-to-its-praise-family/		
Business News This Week	http://businessnewsthisweek.com/business/okinawa-autotech-introduces-vibrant-color-options-to-its-praise-family/		
Biz News Desk	https://biznewsdesk.com/business/okinawa-autotech-introduces-vibrant-color-options-to-its-praise-family/		
Smart Business News	https://smartbusinesnews.com/business/okinawa-autotech-introduces-vibrant-color-options-to-its-praise-family/		
top Car News	https://topcarnews.net/okinawa-praise-to-get-new-colour-options-s225323.html		
Konexio	https://konexionetwork.com/NewsDetails.aspx?newsid=aeb8d09f-68e7-41d5-8a98-c25e4876e336		
Orissa Diary	https://orissadiary.com/okinawa-autotech-introduces-vibrant-color-options-to-its-praise-family/		
HTSD	https://www.htsyndication.com/ht-auto/article/okinawa-praisepro-and-ipraiseelectric-scooters-get-new-colour-options/70058870		
Khabri	https://khabri.news/auto/okinawa-praise-electric-scooter-gets-new-colour-options-details/		
Bis Infotech	https://www.bisinfotech.com/okinawa-offers-vibrant-color-options-for-praise-family/		
India Post English	https://india.postsen.com/business/366249.html		
Business Micro	https://businessmicro.in/business/okinawa-autotech-introduces-vibrant-color-options-to-its-praise-family/		



COMMAND THE STREET



Okinawa in News



Media Express	https://mediaexpress24.com/business/okinawa-autotech-introduces-vibrant-color-options-to-its-praise-family/		
Online News 9	https://onlinenews9.in/business/okinawa-autotech-introduces-vibrant-color-options-to-its-praise-family/		
Quick Biz News	https://quickbiznews.com/business/okinawa-autotech-introduces-vibrant-color-options-to-its-praise-family/		
Biz Rapidx	https://bizrapidx.com/business/okinawa-autotech-introduces-vibrant-color-options-to-its-praise-family/		
Press 24 News	https://english.press24.in/2023/03/28/okinawa-launches-praisepro-ipraise-electric-scooters-in-new-colors/		
Focus News	https://focusnews.in/auto/these-two-electric-scooters-from-okinawa-will-now-look-even-better-with-8-new-color-options-okinawa-praise-pro-and-ipraise-plus-will-get-new-color-options-check-details/		
News Bytes Hindi	https://hindi.newsbytesapp.com/news/auto/okinawa-praise-pro-and-i-praise-plus-now-available-in-8-color-options/story		
All EV Talks	https://www.allevtalks.com/okinawa-autotech-introduces-vibrant-color-options-to-its-praise-family/		
Samayam Tamil	https://tamil.samayam.com/automobiles/cars/okinawa-praise-electric-scooters-gets-new-color-options-detail-tamil/articleshow/99058753.cms		
Tech Gup	https://techgup.com/automobile/two-wheelers/okinawa-praise-pro-ipraise-plus-scooters-launched-with-eight-new-colour-options/		
Rush Lane	https://www.rushlane.com/okinawa-praise-electric-scooter-feb-2023-sales-decline-12465010.html		
NTN	https://navtimesnews.com/okinawa-introduces-praisepro-and-ipraise-electric-scooter/		
DTN	https://dotooknews.com/okinawa-praise-electric-scooter-in-8-new-colours-february-2023-sales-decline/		
Press 24 News Hindi	https://press24.in/news/54025/		
TV 9 Telugu	https://tv9telugu.com/business/okinawa-is-a-world-of-new-colors-release-of-scooters-in-eight-colors-simultaneously-au16-922153.html		
Passionate in Marketing	https://www.passionateinmarketing.com/okinawa-autotech-introduces-vibrant-color-options-to-its-praise-family/		
Bike Junction	https://bikes.tractorjunction.com/en/news/okinawa-adds-more-colour-options-to-praise-series		
TV 9 Bangla	https://tv9bangla.com/technology/auto/okinawa-praisepro-and-ipraise-plus-gets-new-vibrant-colour-options-au55-778674.html		
Turn of Speed	https://www.turnofspeed.in/news/okinawa-autotech-introduces-vibrant-colour-options-to-its-praise-family.html		



MOCHA-FIED MOBILITY



Marketing Initiative



At Okinawa Autotech, we followed a meticulous process to launch four new colours each for our PraisePro and iPraise+ models.

We started by conducting customer surveys and taking extensive feedback to understand their preferences.

We also relied on market insights to gain a better understanding of the current trends in the electric twowheeler industry.

Based on this research, we finalized the eight colours based on specific themes:

Mocha Brown: Urban Chic, Sophistication, and style

Electric Green: Innovation, Modernity, and forward-thinking

Mauve Purple: Elegance, Refinement, and Individuality

Military Green: Adventure, Durability, and Ruggedness

Ocean Blue: Freedom, Peace, and Tranquility

Sun Orange: Energy, Optimism, and Happiness

Liquid Metal: Futuristic, Cutting-Edge, and Premium

Seafoam Green: Eco-Friendliness, Sustainability, and Nature-Inspired design

Our new colour range now includes Military Green, Mocha Brown, Seafoam Green, Sun Orange, Mauve Purple, Electric Green, Liquid Metal, and Ocean Blue.

These colours have been carefully chosen to cater to the diverse needs and preferences of our customers and to provide them with an exceptional riding experience.





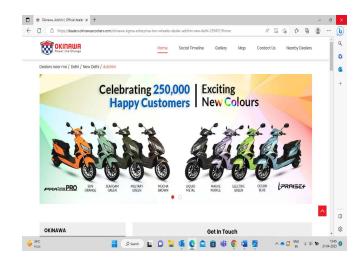
The launch of our vibrant new colors with radio campaign during IPL Coverage



We are thrilled to announce the success of our recent radio campaign promoting the launch of our vibrant new colors for Okinawa Scooters, which aired during IPL coverage on Radio Mirchi. The campaign was strategically aired during the IPL coverage on Radio Mirchi, capturing the attention of our target audience. Our team worked tirelessly to create an ad that captured the thrill and excitement of IPL while showcasing the chic and colorful new collection. We are pleased to report that the response from our audience has been overwhelmingly positive, and we want to express our gratitude for your support. Stay tuned for more updates from Okinawa Scooters as we continue to innovate and grow.

First stage of Okinawa's Google business listing and hyperlocal activation

We are excited to share that we have completed the first stage of our Google Business Listings and hyperlocal activation. This will help increase our online presence and visibility among potential customers. As we move forward, we will continue to explore new and innovative ways to increase our visibility and reach more customers.









Programmatic Rich Media ads (Interactive) across news, sports websites & mobile Apps.











Marketing Initiative

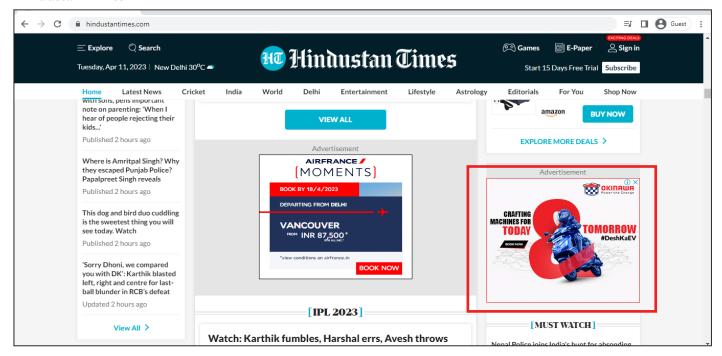


News 18 One India





Hindustan Times



TOI TOI Auto













Marketing Initiative



Okinawa Autotech gains visibility on top news and sports websites

We are thrilled to announce that our brand and products have gained visibility on several news and sports websites in 6 regional languages and English. This increased visibility will help enhance our brand recognition among potential customers. We look forward to building on this momentum.





Recap of Last Month's Social Posts

In case you missed out on any of our social media posts from last month, here's a quick recap to keep you updated on all the latest news, events, and initiatives from Okinawa Autotech. Our social media channels have been buzzing with activity. So, take a few minutes to catch up on all the action and stay tuned for more updates!

























BLUE BLISS









Okinawa's Creative Support for Dealer Partners

At Okinawa, we have been providing consistent creative support to our dealer partners for every occasion that aligns with our brand's DNA. These designs help create synergy throughout all promotional materials, product pictures, advertisement layouts, and more. We believe in providing comprehensive support to our partners to help them achieve success in their endeavors.





COMMAND THE STREET







Ace E-Bikes Achieves Highest Number of Test Rides in March

We extend our congratulations to Ace E-Bikes, one of our esteemed dealer partners, for achieving the highest number of test rides in the month of March under our customer-centric campaign, Ride with Pride. This accomplishment highlights their commitment to delivering excellent customer service and promoting the adoption of electric mobility in the country.

We are confident that other dealer partners will break this record in the coming months and emerge as winners. We appreciate the dedication of all our dealer partners and their support in our collective success. Let us continue to work together towards creating a greener and better future for our customers and the environment.









Media Test Ride



In April, we conducted a test ride activity for the Okhi-90 with Navbharat Times, one of India's top publications. They have posted a series of reviews of the scooter on their YouTube and Instagram channels, and the feedback has been overwhelmingly positive.





THE ORANGE RUSH











Let's welcome our new dealer partners inaugurated in April 2023.

DEALER NAME	CITY	STATE
Purvanchal Motors	Deoria	Uttar Pradesh
A S Motor (Gwalior) Pvt Ltd	Gwalior	Madhya Pradesh
Green Ev Zone	Tumkur	Karnataka







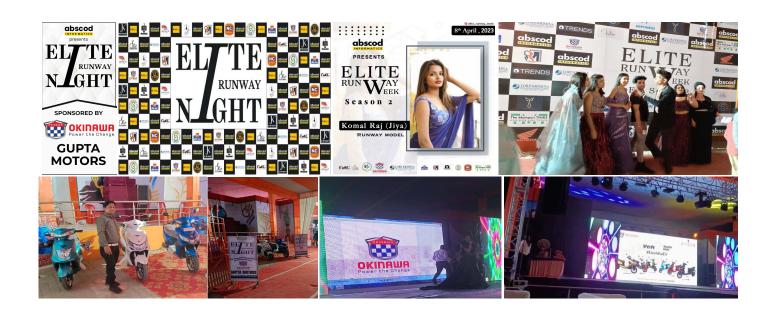
OUT OF THE BOX THINKING

Gupta Motors, one of our esteemed dealers in Mainpuri, sponsored Elight Runway Night Season-2 in April, a fashion show where Okinawa products were featured on the screen.

The event was attended by many popular models and TV actresses.

Gupta Motors also arranged test rides and addressed customers' queries on the sidelines of the event.

We at Okinawa applaud the innovative thinking demonstrated by our dealer partners and eagerly anticipate similar initiatives by our other partners.





Dealer Initiative



MAPL, Noida Galaxy







Saket Autowheels, Basti









Narain Electric, Lucknow









ELECTRIC GREEN







Dealer Initiative



Mahi Motors, Gorakhpur







Purvanchal Motors, Deoria

FM Automobiles









Chitransh Motors, Siddharth Nagar

Jaidhishiv Enterprises









Kashvi Navin Motors Autolink









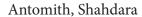




Dealer Initiative



Gorox EV, Rohini











MAPL, Delhi

FG Motors, Mustafabad, Delhi











Reliance E Green, Uttam Nagar

Eaarth Automobility, Najafgarh







Viraj Motors Srikakulam-AP

Jagadamba Power Bikes, Siddipe, Telangana

Aum Automobile

Caltex EV











Sunrise Motors, Guntur, AP

Shakthi Motors













BLUE BLISS







Service Initiative



VP Motors



Sri Gururaghavendra E-Motors





COMMAND THE STREET







Productivity Month Celebration: April is celebrated as Productivity Month at Okinawa Autotech. Our goal is to emphasize the significance of productivity and cultivate a culture of positive changes that can improve overall productivity.

Oath Taking Ceremony for employees

At Okinawa Autotech, we recently organized an Oath Taking Ceremony for all our employees. The employees took an oath to improve overall productivity. Such activities promote a sense of responsibility among employees towards their work and encourage them to contribute to the company's continuous improvement process.





•Badge Distribution Ceremony for Standardization and Cleanliness at Okinawa Autotech Plant

In a recent ceremony at our plant, every employee took an oath to maintain a clean, uncluttered, and standardized workplace. To mark their contribution to this important initiative, they were given a badge. This activity has led to significant improvements in the cleanliness and organization of our workplace, creating a more productive and efficient environment for all. The employees also expressed their thoughts related to production by writing them on the signature wall.







MOCHA-FIED MOBILITY



•Employee Training Session for Improved Performance

In an effort to enhance employee performance, a detailed training session was conducted to provide participants with the necessary skills and knowledge for performing tasks more effectively.





• April Birthday Celebration for Okinawa Employees

As part of our HR initiative, we celebrated the birthdays of our employees in April, both at the Head Office and the plant. The celebration included cake cutting, delicious snacks, and engaging activities such as singing and dancing. This initiative not only brought joy to our employees but also helped build a strong sense of community. Moving forward, we plan to continue this activity on the last working day of each month.















THE ORANGE RUSH







OKINAWA TIMES

Please submit your entries to be a part of this newsletter by sending them to okimarketing@okinawascooters.com before the 20th of each month.

•••••

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